

Message Text

UNCLASSIFIED

PAGE 01 DAKAR 04510 160911Z

10

ACTION AF-08

INFO OCT-01 EB-07 ISO-00 /016 W
----- 033604

R 151800Z JUL 76
FM AMEMBASSY DAKAR
TO USDOC WASHDC
INFO SECSTATE WASHDC 5783

UNCLAS DAKAR 4510

E.O. 11652: NA
TAGS: BBAK BEXP BFOL SG
SUBJECT: WTDR/FTI- COMPAGNIE GENERALE AFRICAINE D ELECTRICITE
(CGAE)

REF: USDOC WASHDC 09504

1. COUNTRY SENEGAL
2. COUNTRY CODE 744
3. SERIAL NO 0003700
4. COMPAGNIE GENERAL AFRICAINE D ELECTRICITE (CGAE)
 - 4A. CODE K
 - 4B. CODE A
 - 4C. CODE X
5. BP 237: 2 AVENUE DU PRESIDENT LAMINE GUEYE
6. DAKAR SENEGAL
7. ESTABLISHED 1952
8. EMPLOYS 72
9. SIZE (19-X) LARGE
10. REPUTATION (22-X) EXCELLENT
 1. SALES AREAS COVER MALI MAURITANIA GUINEA AND SENEGAL
12. REPORTING DATE 07/76
 - 13A. 3511 13/12345 STEAM TURBINE GENERATOR SETS.
 - 13B. 35111 50/12345 GAS TURMBINE DRIVEN GENERATOR SETS
 - 13C. 38252 00/12345 ALTERNATORS AND GENERATOR SETS
 - 13D. 36212 00/12345 MOTORS AND GENERATORS
 - 13E. 36992 00/12345 ELECTRICL EQUIPMENT AND SUPPLIES
 - 13F. 36122 00/12345 POWER AND DISTRIBUTION TRANSFORMERS
 - 13G. 36124 00/12345 FLUOURESCENT LAMPS AND BULBS

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAKAR 04510 160911Z

13H. 35621 00/12345 BALL BERARINGS, CIMplete

13I. 35856 30/12345 ROOM AIR CONDITIONERS
13J. 36321 00/12345 REFRIGERATORS HOUSEHOLD
13K. 36391 00/12345 ELECTRIC WATER HEATERS HOUSEHOLD
13L. 36410 10/12345 ELECTRIC LAMPS (BULBS ONLY)
13M. 36322 00/12345 FOOD FREEZERS COMPLET UNITS HOUSEHOLD
13N. 36350 11/12345 HOUSEHOLD VACUUM CLEANERS
13O. 35854 00/12345 COMPRESSORS AND COMPRESSOR UNITS
13P. 36612 00/12345 HOUSEHOLD TELEVISION RECEIVERS
13R. 35611 00/12345 INDUSTRIAL PUMPS
13S. 35612 00/12345 HYDRAULIC FLUID POWER PUMPS
13T. 35314 10/12345 POWER CRANES AND FORK LIFTS
13U. 36232 00/12345 ARC WELDING ELCTRODES METAL
13V. 38242 00/12345 METERS ELECTRICITY GAS ANS WATER
13W. 36612 73/12345 TELEPRINTERS AND TELEX MACHINES
13X. 36311 00/12345 HOUSEHOLD ELECTRIC STOVES
13Y. 36312 10/12345 HOUSEHOLD GAS STOVES
13Z. 36920 12/12345 DRY CELL BATTERES
14. CONTACT GREGOIRE ASTAFIEW
TITLE GENERAL MANAGER
15. CEGELEC-DAKAR
16. TELEX 563-SG DAKAR
17. TELEPHONE 33070 AND 33553

18. FINANCIAL REFERENCES: BANQUE INTERNATIONALE POUR LE
COMMERCE ET LINDUSTRIE DU SENEGAL (BICIS) 2 AVE
ROUME BP 392, DAKAR SENEGAL; SOCIETE GENERALE DE
BANQUES AU SENEGAL (SGBS) 19 AVE ROUME BP 323, DAKAR SENEGAL.

19. TRADE REFERENCES: BREGUET KSB, GERMANY; CASTOLIN, PANAMA;
FIDES, ITALY; ALSTHOM, FRNACE ETC.

20. FOREIGN FIRMS REPRESENTED: ALSTHOM, FRANCE, FOR STEAM AND
GAS TRUBINES, ALTERNATORS AND HEAT ENGINES; FIDES, MILAN
ITALY FOR REFRIGERATOS AND FREEZERS AGENCY ACQUIRED 1965;
CASTOLIN PANAMA ARC WELDING ELECTOOODES, ACQUIRED 1968;
BREGUET KSB WEST GERMANY PUMPS; FENWICK FRANCE, FORK
LIFTS; MAZDA/LITA, FRANCE, ELECTIC LAMPS AND BULBS:
INTERVOX, FRANCE INTERPHONES: SAGEM FRANCE TELEPRINTERS
AND TELEX MACHINES; ITT CLAUDE ET OCEANIC FRANCE, HOUSEHOLD
TELEVSION RECEIVERS; ZENITH-AIR, FRANCE, FOR
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 DAKAR 04510 160911Z

AIR CONDITIONERS AND REFRIGERATION EQUIPMENT; SAUTER, FRANCE,
HOUSEHOLD STOVES AND WATERS; CIT/TELIC, FRANCE, TELEPHONE
EQUPMET; LECLANCHE, FRANCE, DOMESTIC AND
INDUSTRIA DRY CELL BATTERIES; CABLES DE LYON, LYON ,
FRANCE, FOR ELECTIC WIRE; SODIWICK, FRANCE ELECTRIC PULLEYS,
BEAMS AND TRAVELLING CRANES: UNELEC, FARNCE, POWER AND
DISTRIBUTION TRANSFORMERS.

21. COMPAGNIE GENERALE AFRICAINE D'ELECTRICITE (CGAE)
HAS BEEN IN OPERATION IN SENEGAL SINCE 1952, WITH CURRENT
WORKING CAPITAL OF CFA 340 MILLION (\$1.5 MILLION). ANNUAL
SALES FIGURE NOT GIVEN. HEADQUARTERS LOCATED AT 54, RUE DE
LA BOETIE, PARIS, FRANCE. OFFICERS HAVE HAD CONSIDERABLE
TECHNICAL AND ADMINISTRATIVE EXPERIENCE IN THEIR LINE OF
PRODUCTS AND ARE WELL KNOWN IN LOCAL BUSINESS COMMUNITY.
LOCAL BANKING SOURCES REPORT THAT SUBJECT FIRM IS OF MAJOR
IMPORTANCE, FINANCES ARE SOUND, WELL ADMINISTERED AND HAS
VERY GOOD CREDIT RATING. EMBASSY HIGHLY RECOMMENDS SUBJECT
FIRM AS AN EXCELLENT TRADE CONTACT FOR US FIRMS.

2. PREPARED BY A HOUDROUGE AT US EMBASSY DAKAR

APPROVED BY G P WILSON

AGGREY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAKAR04510
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760274-0741
From: DAKAR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760756/aaaabxgq.tel
Line Count: 132
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: vogelfj
Review Comment: n/a
Review Content Flags:
Review Date: 08 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 APR 2004 by ThomasVJ>; APPROVED <27 JAN 2005 by vogelfj>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI- COMPAGNIE GENERALE AFRICAINE D ELECTRICITE (CGAE)
TAGS: BBAK, BEXP, BFOL, SG
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006